

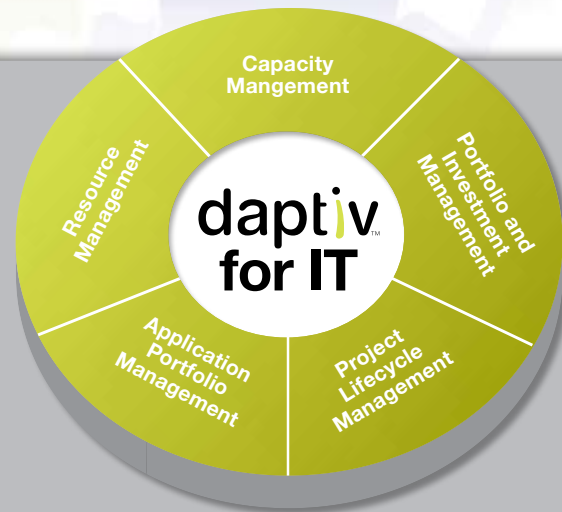
# daptiv™ for IT

Empowering IT and business to work towards a common goal.



## Solution Offering

Daptiv for IT provides a comprehensive set of tools to allow firms to manage their IT portfolio while maintaining alignment between IT initiatives and business imperatives at all times.



## IT Capacity Planning

Project Name	Actions	Est. Cost	Est. Work	Starting Index	Estimated Work	Aug 09	Sep 09	Oct 09	Nov 09	Dec 09	Jan 10	Feb 10
Infrastructure Rev. App		\$73,750.00	580		580 hrs	20	30	20	20	30	30	
System Region Ops		\$72,500.00	660		660 hrs	20	20	20	20	20	40	
Infrastructure Procurement		\$79,210.00	610		610 hrs	20	20	20	20	20	20	
Gov. Logistics Tool		\$52,500.00	660		660 hrs	30	30	30	30	30	30	
Regional Bank Analysis		\$78,750.00	690		690 hrs	20	20	20	20	20	20	
Security Maintenance		\$25,000.00	220		220 hrs	20	20	20	20	20	20	
System Portal		\$190,200.00	1,040		1,040 hrs	40	40	40	40	40	40	
System		\$99,750.00	710		710 hrs	20	40	40	40	40	40	
System Portal		\$80,000.00	720		720 hrs	20	20	20	20	20	20	
System Maintenance		\$60,000.00	480		480 hrs	20	20	20	20	20	20	
System Process		\$75,000.00	600		600 hrs	20	20	20	20	20	20	
System Training		\$87,500.00	710		710 hrs	20	20	20	40	40	20	

Capacity Management

### Business Challenge

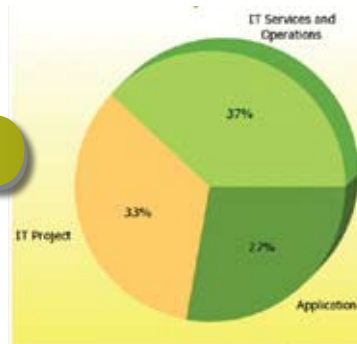
Balancing costs against resources needed and balancing supply against demand

### Solution

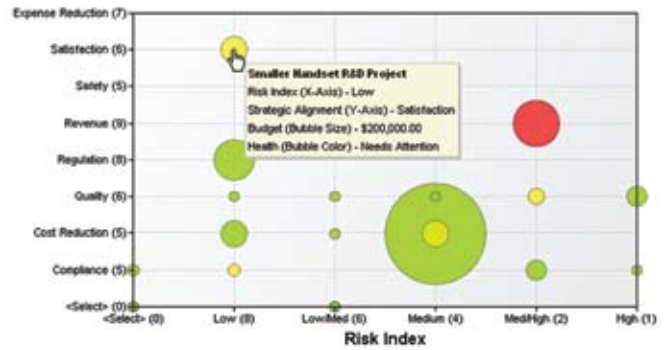
- Daptiv's Capacity Management solution allows IT executives to
- Obtain visibility into the entire resource pool
  - Create multiple real-time what-if scenarios
  - Compare project requests against overall capacity and projects currently in progress

## Portfolio and Investment Management

ROI by Portfolio



Strategic Alignment



### Business Challenge

Identifying and evaluating IT investment options, and setting IT investment priorities

### Solution

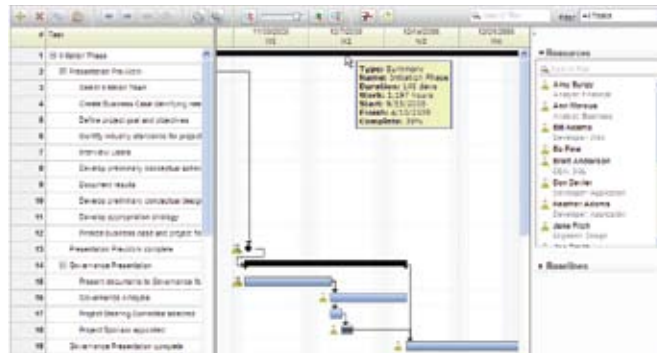
Daptiv's Portfolio and Investment Planning solution allows IT executives to

- Collaborate with business colleagues to determine which opportunities should be funded
- Use repeatable criteria and business processes to determine the priority of projects
- Determine whether IT has the resources to meet investment goals

align

## Project Life Cycle Management

Application Development Project Schedule



### Business Challenge

Completing projects on time and within budget

### Solution

Daptiv's Project Lifecycle Management solution allows IT project managers to

- Utilize best practices to enforce a repeatable project management methodology
- Use what-if analyses to determine the impact of changing scope, time, and cost
- Monitor and analyze project performance with scorecards and dashboards

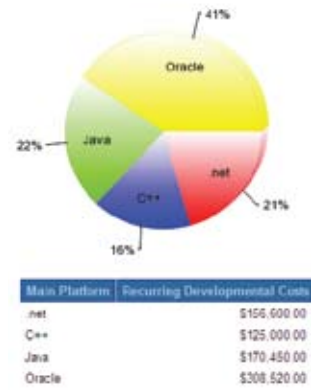


Application Portfolio Score Review Dashboard

**GlobalCo**  
Application Portfolio Score Review

Project Name	Health	Overall Applications Score	ROI	Value	Hardware Investment
Access Portal	Y	37.90	50%	M	\$32,400.00
Account Maintenance	R	28.40	75%	L	\$34,820.00
Alpha Development	G	36.70	25%	L	\$48,320.00
Analysis Tracker	G	38.00	25%	M	\$21,000.00
Capitation	R	37.00	100%	M	\$43,200.00

Dev Costs by Platform



Business Challenge

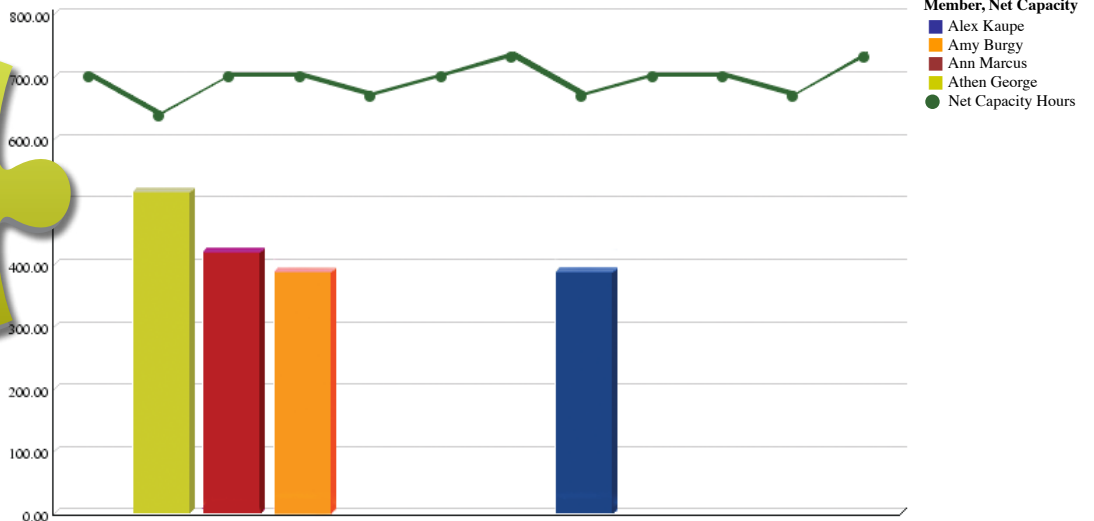
Keeping track of the inventory of IT applications and services and determining which IT applications are providing business value

Solution

- Daptiv's Application Portfolio Management solution allows IT executives to
- a) Assess the portfolio of IT applications by measuring their strategic importance
  - b) Track metrics such as performance, total cost, usage, and overall value
  - c) Link project work to applications or services



Resource Allocation as of Now



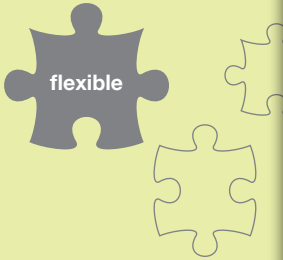
Business Challenge

Understanding who the resources are, their competencies and their current workload

Solution

- Daptiv's Resource Management solution allows IT Resource Managers and Project Managers to
- a) Manage resources based on fluctuating project needs
  - b) Get real-time visibility into resource capacity and assignments
  - c) View team member allocations, as well as scheduled and actual time spent
  - d) Use what-if analyses to model and commit resource changes





## The Daptiv Difference

### Robust, Scalable, and Secure

Daptiv for IT is an On-demand solution supported by a set of core services, including Collaboration, Workflow Management, Daptiv Work Intelligence™ Document Management, Dynamic Applications, and Daptiv Connect™. Underlying these services is the time-tested Daptiv On-demand architecture that provides unmatched scalability, security, a 99.7% up-time Service Level Agreement, and global availability. Daptiv is ISO 270001:2005 certified and Safe Harbor compliant.

### Easy to use

With its intuitive interface, Daptiv is accessible to everyone in your company – from product developers and IT teams, to senior executives, marketing departments and portfolio managers – and it syncs with MS Project, Outlook and other common desktop tools.

### Flexible and extendable without the need to write code

Daptiv allows you to easily modify and extend the standard capabilities of our software. Designed for business users, not coders, Dynamic Applications give you the power to model and support your business processes with new applications that live right alongside native Daptiv applications. You decide what information to capture, who has access to it, and how you want to report on it.

### Professional Services

Daptiv Services has been serving IT customers for over ten years. Daptiv's complete offering of

Professional & Technical Services helps you maximize the return on your investment and implement quickly and successfully. Delivered either remotely or on-premise, our services will ensure rapid deployment and help you attain your key objectives. Contact us for more information on Daptiv's Subscribe to Live™ services packages.

### Training

We work with our customers to help them make the most of their investment through our standard and custom training programs. Our On-demand model extends to the way we deliver training services, so you have a choice.

- On-demand
- On-demand Instructor Led
- Onsite/Classroom

### Business and Process Consulting

If your needs include significant organizational change management or revisions to your existing process, we offer business and process consulting services. Daptiv and our network of business partners, who have expertise in vertical markets and specific business processes, are ready to help you. Talk to a Daptiv representative about your needs.

### Customer Support

Unlimited, best-in-class support is included and available to our customers via:

- Telephone
- Online Support Portal
- Resource Library
- Support Knowledge Base

24/7 support is available on request.

## Customer References

Daptiv has been serving the IT customer base for more than 10 years and has more than 700 customers currently using its solutions. Featured customers include:

- Blue Cross and Blue Shield of Kansas City
- Assurant Employee Benefits
- City of Corpus Christi
- Saint Louis University



## About Daptiv

Founded in 1997, Daptiv is the on-demand leader in collaborative business software that enables companies of all sizes to transform their mid-office business operations. From new product development to operations and service delivery, Daptiv's On-demand solutions streamline employees' day-to-day interaction and collaboration while dramatically reducing the complexity of managing multiple teams, projects and tasks. Daptiv also gives executives unparalleled visibility into project, program and portfolio execution, as well as the ability to

measure progress against key business priorities. Daptiv's flexible environment easily adapts to the work management needs of any department – from IT and finance to marketing and human resources – with an intuitive user interface, point-and-click system configuration and fast creation of forms, reports and alerts. Based in Seattle, Washington, Daptiv has already transformed the mid-office for more than 700 customers and 100,000 individuals at companies such as BASF, BP, Cushman and Wakefield, Chase Paymentech, Honeywell, Merrill Lynch, Sprint/Nextel, Blue Cross and Blue Shield of Kansas City and Virgin Blue.

### Interested in learning more about how Daptiv for IT can help you?

Discuss your IT needs with our application experts.

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## System Requirements

**That's right — all you need is a browser!**



Internet Explorer 6, 7 or



Firefox 3+

